

DECEMBER 2020

bti **Newsletter**



**bti Unveils
New Luxury
Projects!**

Newsletter

bti Brokerage Expanding To New Heights!

FEATURE



Bti has been a constant example of success in the real estate industry since its humble beginnings. However, it is the reliance of the customers that truly take credit. Our topmost core value is to win the customer's heart, and with that intention, bti brokerage was born. The response and success has been so overwhelming, that we are now deciding to expand and go beyond!

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Your Reliable Intermediary

The demand for flats is ever-increasing. Whether you want to buy or rent an apartment, the rise of new residential areas, changing urban policies, and fluctuating needs of the population are making plenty of options available. Bti brokerage acts as a trustworthy mediator between both the buyer and seller of the property. We want to make both ends meet in the most secure way possible.

Since bti brokerage comes from an experienced real estate company of Bangladesh, you can expect the set prices to be reasonable and according to demand. We ensure that documents from the seller's end are legit, and we allow buyers to visit the properties to fully check what they are paying money for. We try to ensure that both parties cooperate during the entire process. Our large clientele base gives ample networking opportunities among buyers and sellers. So, if you are hoping to rent your property or buy one, you can gain greater reach here! There are only a handful of trusted real estate brokerage companies in Bangladesh, and bti brokerage is winning the race!

Better Online Presence

After being a massive hit among customers in Dhaka, we are now expanding our operations to Chattogram as well. Now you can enjoy hassle-free property dealings at the tip of your fingertips thanks to our user-friendly and robust new website! Register, login, and then just post your property on our website and specify whether you want to buy, sell, or rent a property. You can advertise both residential and commercial properties. If you are an interested buyer or tenant, you will see all information crystal clear in front of you, including price, pictures, and contact details.

We have improved our reach on social media too! For any questions and help, you can find us at your disposal via our official Facebook page or Whatsapp number. You can also get to know some tips for buying, renting, and selling property through our Youtube handle.

Bigger and Qualified Team

To meet the growing demand of properties and increased clientele base, we are moving forward with a bigger and more professional team, who will look into the dealings of both Dhaka and Chattogram. From legal counseling to solving land and tax issues, the sales team will tirelessly work to ensure that the agreements between both parties are as transparent as possible. If you are looking for a one-stop brokerage solution, this is it.

We have properties in a wider variety of locations all over Dhaka and Chattogram, giving you greater number of options and more flexibility to pick. No need to run around all day. Just sit on your computer, and find your desired apartment which could simply be a click away! The information provided by bti brokerage in each listing is regularly maintained and kept up to date. Last but not least, when you are signing an agreement, rest assured that bti brokerage has your best interests at heart.

From the leading real estate company of Bangladesh, bti Brokerage is an absolute gem of a mediator and your safest way of buying or selling property. We inspect the property, check quality, offer tips and legal advice, and help in all official processes. No more hassles and waste of time, because we are at your service. Let bti brokerage take care of all your real estate needs while you get your coveted property.

Property Type	Location	Area	Price
SELL	MIRPUR 6 - 5TH FLOOR	1342 sq ft	BDT 11,000,000 Total
SELL	DHANMONDI	1225 sq ft	BDT 14,800,000 Total
RENT	GULSHAN 2	1100 sq ft	BDT 150,000 Per Month
SELL	GULSHAN (6TH FLOOR)	1440 sq ft	BDT 48,800,000 Total

WANT TO SELL OR RENT OUT YOUR PROPERTY QUICKLY?
OUR PROFESSIONAL TEAM CAN HELP YOU OUT.
POST YOUR PROPERTY DETAILS TODAY.

POST YOUR PROPERTY

BUY.SELL.RENT
YOUR PROPERTY...



bti Unveils New Luxury Projects!

It has been quite a rough year for everyone. From losing jobs to losing loved ones, as the year ends, we look back at the loss and hope for a brighter future. As the new year is rolling in, bti is looking forward to a better year, starting off with the launching of three new Luxury category products! Located in the high-end locality of Gulshan and Banani, these apartments are magnificence redefined! Take a look at the wonderful features these projects have to offer.

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Park Royale

Now this is a project that you definitely cannot miss. Nestled in an exclusive location of North Gulshan, not only does it offer brilliance in design, it also offers a great deal of amenities. Major venues are not too far away. The outdoor elements and lush landscaped greenery all face the South, so that you can comfortably feel the Southern breeze wash over you. So when you workout in the gym or dive into the swimming pool, you can get an amazing experience, and Instagram-worthy pictures. The structural concepts of each single-unit apartment provide roominess, privacy and functionality. These lavish homes will set a high-end lifestyle for you exactly how you want! An exclusive security system combined with modern tech features are available for every home here. You really can have it all in Park Royale.



The West End

Located in Banani Block E, the West End is also another marvelous spectacle to behold. The beautifully designed facade looks even more stunning during the night, due to appropriate lighting and ingenious architecture. You can look up and see the bti logo standing proud and tall at the top of The West End. Apart from the homes, the most remarkable feature of the West End is its glamorous rooftop. It is the perfect place to hang out. The green lawn is punctuated with seating arrangements. Right next to it is a water body with a deck, and more seats! Enjoy this lovely view and some BBQ food at the spacious corner meet and greet lounge with neighbors and loved ones.



Silver Creek

Located in a calm neighborhood of Banani, Silver Creek is a dream home for anyone hoping to live nearby all of Banani's conveniences. The best shopping malls, restaurants, offices, banks, grocery stores, academic institutions are a stone's throw away from here. Silver Creek is adorned with a beautiful meet and greet lounge deck where you can view the sky from the glass roof and enjoy the neatly landscaped water body. Each apartment in silver Creek speaks of luxury and grandeur despite the various sizes. You get to choose between three types of apartments here, and customize according to your preferences. The rooftop is conveniently made for you to relax and enjoy, perhaps a small BBQ party or a movie treat at the open-air theater. Once you visit, you will understand the true elegance of Silver Creek.

With more projects up its sleeve, it will be a busy year for bti yet again. These luxury projects are a true testament of what bti can develop, even within the tragedies of a pandemic. Bti only hopes for a prosperous year ahead, for all its customers, employees, and wellwishers.

What's new in the Real Estate Industry?

New DAP 'puts the cart before the horse'

Rajdhani Unnayan Kartripakkha (Rajuk) has embarked upon preparing a detailed area plan (DAP) to guide the growth of the capital city's infrastructure until 2035, but it will struggle to meet the promises made without a structure plan in place and actions outlined. A city reflects the philosophy conceived and nurtured by its people, which is why different cities across the world are known for their unique features. A development authority such as Rajuk has to talk to people of all backgrounds to understand what they want and picture a collective vision about the city. The capital city got its first structure plan in 2000, although the formulation process began in 1997. For the new DAP, meant for the period up to 2035, the previous structure plan should have been revised. Instead of providing directions as to how urban dwellers will get better facilities, Rajuk simply is trying to get over with its responsibility by saying, for example, how many hospitals, parks or playgrounds should be in a particular area. In a country where land is mostly owned by private individuals, Rajuk did not outline any policy to procure the land to build the infrastructure it recommends.

The Business Standard, 14th Dec 2020

Land transfer tax for firms halved in Dhaka, Ctg

The government has lowered the tax on immovable property transfer to 1 percent from 2 percent of the total value from 1 December 2020 for companies located in three city corporations in Dhaka and Chattogram. At present, there is 2 percent transfer tax on the total value of immovable properties, sources said. "The new decision coupled with some previous measures will have a positive impact on the real estate business," former Real Estate and Housing Association of Bangladesh first vice-president Liakat Ali Bhuiyan said. The overall cost for registration of land and apartment would come down due to the tax cut, he said. Earlier in July, the law ministry reduced the registration fee to 1 percent from 2 percent of the total price of land or flat. The benefit will be applicable only to the company-to-company transfer of immovable property in Dhaka South City Corporation, Dhaka North City Corporation and Chattogram City Corporation, according to the notification.

The Daily Sun, 10th Nov 2020



Coordinated land registration, mutation to benefit over 1 crore people: Land secretary

More than one crore people will directly be benefited from the coordination of land registration and mutation process each year, says Land Secretary Md Muksodur Rahman Patwary. The previous day, the cabinet approved a proposal placed by the land ministry to facilitate a hassle-free and quick land mutation process after registration. He said some 20-22 lakh mutation services yielded every year could be provided more quickly and efficiently if the coordination activities of land mutation and registration services were launched across the country. The cabinet approved the proposal of the land ministry for the process of automated mutation and record correction after registering the land with transparency through digital technology. The land mutation will now be completed automatically within eight days after the completion of registration in this process, a joint initiative of the land ministry and the law ministry in collaboration with a2I. The service has already been launched in some 17 upazilas and will be expanded throughout the country soon.

The Business Standard, 10th Nov 2020

What's new with the SBUs?



The Business Center

One of bti's latest endeavor, The Business Center is a space where coworking can be as flexible as possible, especially for those who are freelancing or cannot find appropriate and customizable office space. With the approach of the upcoming year, The Business Center is not only changing office decorations, a brand new premium suite will also be added to the vast collection of products. With modern facilities, equipments, and services, The Business Center is an all-rounder solution to all your office needs.



Square Feet Story

Bti's Square Feet Story is all the rave at the moment. Although a fairly new business entity, the response so far has truly been amazing. With a new project currently in its pockets, the new year is sure to be exciting for Square Feet Story! From architecture, interior design, landscaping, consultation and logistics services, and 3D visualization, Square Feet Story can give any commercial and residential space a desirable makeover. Whether the property is for sale or rent, expect the best only from Square Feet Story.



Bti Building Products

2020 has taught us the true importance of a healthy environment, and how eco-friendly materials can pave the way! Bti's environmentally friendly concrete blocks and pavement tiles are winning the construction market. Bti's Building Products hope to create more innovative products that can take construction processes to newer heights in the coming years.

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