



# Newsletter

APRIL 2022



## Introducing Brand New Homes This Summer

Are you looking to be a homeowner soon? If you are reading this, you have already stepped into the right path, as bti is introducing a plethora of brand new, well-designed homes this summer! Located in lucrative areas such as Bashundhara R/A, Aftabnagar, Mirpur, and Uttara, this is the perfect opportunity for you to get the home of your dreams in a convenient location, suited to your preferences. Read on to find out more about these amazing homes and their features.





## Dreamsville

Block I, Bashundhara R/A

Do you know what it's like living in a dream? That is the feeling you get with apartments in bti. Dreamsville, a corner plot residential building located in the very convenient Bashundhara R/A. The 2000+ sft. homes are sure to provide residents comfort and freedom like never before. This is further emphasized with the spacious, south-facing bedrooms that provide full view of the roads. For joyous occasions, the landscaped rooftop is a perfect space, due to the picturesque grassy lawn and wooden deck, and a little BBQ zone.

## Montage

Block J, Bashundhara R/A

Living a life in Bashundhara is a much-coveted lifestyle, especially in the recently developed neighborhood of Block J, Bashundhara, a few minutes away from Purbachal Highway and Madani Avenue. The area has plenty of daily conveniences. Apart from this ease of life outside, bti Montage also offers ease of life within. With Smart Home settings in each home, and functionality allocated in every space of the apartment, you will have no troubles in terms of design. The manicured rooftop comes with a community hall and BBQ Zone where you can spend delightful moments with your loved ones. There is no going wrong with this home!







## Breezy Homes

Block K, Bashundhara R/A

Are you looking for 1500+ sft, perfectly designed homes within Bashundhara R/A? Look no further, as bti Breezy Homes is just the right fit for you. Nestled in the very convenient location of Block K, each space boasts of maximum functionality but also aesthetically pleasing design elements and greenery. Each apartment has Smart Home features for your ease, along with excellent safety and security features throughout the building. Every now and then you can head to the rooftop and enjoy some fresh breeze. These 3 bedroom homes have what it takes to provide you a comfortable life.

## The Santorini

Block K, Bashundhara R/A



Another gem in Block K, The Santorini is for those who wish to enjoy a more refined lifestyle in Bashundhara R/A. The 3-4 bedroom homes radiate spaciousness and elegance in a manner that will instantly take you away to bliss. Just the double height entrance is enough to dazzle you, and the 1995+ sft homes are sure to delight your heart. However, residence and spaces for community get-together have been separated for privacy. So, the first floor has a meet & greet space, open terrace, and indoor game room for the residents to enjoy recreation time. They can also enjoy moments of peace on the landscaped rooftop. Block K is right next to the Purbachal Highway, giving residents easy access to the Airport and Khilkhet. Australian International School, Primeasia University, the Playpen School, etc. are just some of the notable academic institutions nearby. You can also head to Madani Avenue with ease.



## Wood Green

Sector-4, Uttara

Living in Uttara is a dream come true. The planned roads, plethora of recreational spaces, serene lake, wide number of academic institutions, and overall quiet and peace make Uttara a wonderful area to live. If you are someone hoping to live here, Wood Green would be an excellent home for you. The stunning double height entrance will make you feel at home and at ease. Step into the first floor amenities, which include a community hall with a beautiful outdoor terrace, but if you want more greenery and fresh air, the perfect place to spend time with the neighbors would be the rooftop. Since each floor has one apartment per floor scheme, there is absolute privacy. Each apartment is also equipped with Smart Home features meant to ensure your comfort, safety, and security.

## Green View

Mirpur

With the advent of the Metro Rail, it is no surprise that people are interested in buying apartments in Mirpur. If you are one of them, Green View can certainly be what you want. The astutely designed building comes with the excellent safety and security measures promised by bti. The community hall is on the first floor to ensure that there is a dedicated space for recreation and so that the apartments get their well-deserved privacy. You can organize rooftop parties or just spend some quiet time on the landscaped rooftop. As for the homes, you can only expect the perfect blend of aesthetics and functionality from bti, right?

# Feature Story: Why bti Brokerage?



Dealing with properties is a hassle and involves risk. If you want to buy or sell your property, you may need information that may not be sufficient. Only a trusted and reliable broker can guide and assist you to get your dream home making the entire process smoother for you. This is where bti Brokerage comes into play. We have every solution whether it is about buying, renting, or letting your properties.

- We have a vast collection of properties where you can choose your preferred location and size, where you want your next home to be in Dhaka and Chattogram.
- We ensure that you remain stress-free for any kind of documentation or legal services. Registration, mutation, tax filing, other after sales services etc. are easier when our agents are on it.
- We have several bank and financial institution partners who can help you finance buying your dream home.
- We offer free home inspection for all those who are interested in buying properties through us.
- If you want to sell your property, we can also help you with that too! Our wide network and customer database can get you trusted buyers.
- We check the authenticity of all the buyers, sellers, and tenants.
- To keep you safe from any legal disputes, bti Brokerage can help you with vetting services which include drafting agreements, sale deeds, and other documentation on behalf of you.







The boys of bti Brokerage have done it again by achieving their monthly target this April. With teamwork and hard work, they have closed an unprecedented level of sales despite the hot weather, fasting during Ramadan, and preparations for Eid. Do check our website for some of our customer reviews we have recently received!

## What's New in SBUs?



Professionals who are in need of a spacious and well-equipped co-working space can opt for The Business Center. Our ready-to-move-in office space will serve you the purpose you need for a well-organized environment for a seamless workflow. So next time, if you are on the lookout for a shared office space, you know where to knock!



With the increasing demand of Concrete Hollow Blocks, we have achieved a significant number of sales this month as well. This success can be attributed largely to our customers and the hard work, and support from all those involved in our team. We want to carry this forward into next month by reaching our new target.



April was a month of great achievements for us. We have been able to serve one of the biggest restaurant giants, Secret Recipe with our cleaning services for all of their branches in Bangladesh. On the other hand, Huawei has signed a new contract to renovate their headquarters in Bangladesh with our interior design and painting services. This is truly rewarding and remarkable for us.

## What's New in SBU's?

We have seen a rise in the number of new homeowners this summer. Many have come to us for interior design consultation, in locations such as Wari, Bashundhara R/A, and all the way to Cumilla as well. We are grateful to all our amazing employees who are taking SFS to every corner of the country!





# WHAT'S NEW

## Real Estate?



### FALLING DEMAND LEADS TO ROD, CEMENT PRICE DROPS

Prices of rod and cement, two key construction materials, have begun to drop in the face of falling demand, offering a relief to contractors of different government projects. Many people stopped construction, while many others were struggling to continue the work, with rod and cement prices hitting a record high. Prices of rod-making raw materials – scrap, plate and billet – have also come down over the last one month. At present, per tonne scrap is being sold at Tk56,500 from Tk65,000, plate at Tk63,000 from Tk71,000 and billet at Tk71,000 from Tk80,000. Cement prices have also registered a fall by Tk20-Tk40 per bag. Its prices had jumped up to Tk80 per bag as imports of its raw material clinker were disrupted under the Russia-Ukraine war. (Paraphrased, 30 Apr, 2022)

Source: TBS News



# EXCELLING IN CONSTRUCTION IN BANGLADESH

---

Construction projects are a precise sequence of actions that are designed towards a particularly intended result. From a layman's view, it may appear to be an elaborately complex task or a simple matter of putting building materials together. In truth, construction is a process that is a culmination of several tasks and events, conducted in a particular order that results in the desired conclusion of the project. A proper and efficient construction requires systematic planning. bti construction force provides expert supervision from beginning to end while also keeping the project running on or ahead of schedule within budget. This requires strong leadership and interpersonal skills, and attention to minute details. In a discussion of the matter with the Managing Director and renowned structural engineer FR Khan, we learned that the process of construction by this company is a result of a time-tested method, perfected after decades of experience. There is no other option than delivering the very best, and the best can only be achieved with quality and diligence, he said. (Paraphrased, 20 Apr, 2022)

*Source: Dhaka Tribune*

# BSEC MOVES FOR MAIDEN REAL ESTATE INVESTMENT TRUST THIS YEAR

---

To offer people a structured real estate investment opportunity through the securitisation of income-generating properties, the Bangladesh Securities and Exchange Commission (BSEC) is planning to introduce a Real Estate Investment Trust (REIT) by this year. A REIT is a trust that uses pooled capital of investors to purchase and manage income-producing real estate properties. "Right now we are framing the regulations for REITs with a target to introduce the first one by this year," said Professor Shaikh Shamsuddin Ahmed, a BSEC commissioner. With the economic boom and a burgeoning middle-class Bangladesh is seeing an ever-increasing number of first-time real estate buyers and the existing properties market is providing them with liveable homes or apartments, said Professor Ahmed. But the market is not too convenient for the investors who want to own real estate to park their savings for a consistent income or a capital gain over time, he said, adding that the REITs would build a liquid market to offer an alternative asset class to such individuals, companies and funds. (Paraphrased, 16 Apr, 2022)

*Source: TBS News*